

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through May (5 months)

	2017	2018	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	98	99	1	1.0%
\$ Volume	\$29,997,800	\$30,331,500	\$333,700	1.1%
Median Price	\$268,800	\$273,000	\$4,200	1.6%
Average Price	\$306,100	\$306,400	\$300	0.1%
Ave. Days on Mkt.	194	167	(27)	-13.9%
CONDOS + TOWNHOUSES				
# Units	14	20	6	42.9%
\$ Volume	\$3,228,900	\$6,514,200	\$3,285,300	101.7%
Median Price	\$220,500	\$303,000	\$82,500	37.4%
Average Price	\$230,600	\$325,700	\$95,100	41.2%
Ave. Days on Mkt.	210	120	(90)	-42.9%
TOTAL HOUSES + CONDOS				
# Units	112	119	7	6.3%
\$ Volume	\$33,226,700	\$36,845,700	\$3,619,000	10.9%
Median Price	\$260,000	\$277,000	\$17,000	6.5%
Average Price	\$296,700	\$309,600	\$12,900	4.3%
Ave. Days on Mkt.	196	159	(37)	-18.9%
MULTI-FAMILY				
# Units	3	2	(1)	n/m
\$ Volume	\$1,580,000	\$414,000	(\$1,166,000)	n/m
LAND				
# Units	46	51	5	10.9%
\$ Volume	\$3,033,200	\$5,294,000	\$2,260,800	74.5%
Median Price	\$55,000	\$69,000	\$14,000	25.5%
Average Price	\$65,900	\$103,800	\$37,900	57.5%
Ave. Days on Mkt.	677	381	(296)	-43.7%
COMMERCIAL				
# Units	3	8	5	166.7%
\$ Volume	\$1,940,000	\$2,219,000	\$279,000	14.4%
TOTAL - ALL CATEGORIES				
# Units	164	180	16	9.8%
\$ Volume	\$39,779,900	\$44,772,700	\$4,992,800	12.6%

Data exclude Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Mora, San Miguel, "Other" areas.

Source: Taos County Board of Realtors. The data are believed to be accurate, but are not guaranteed.

Based on data in the MLS system as of 6/23/2018.