

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through July (7 months)

	2017	2018	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	152	150	(2)	-1.3%
\$ Volume	\$48,637,300	\$46,536,000	(\$2,101,300)	-4.3%
Median Price	\$298,500	\$283,500	(\$15,000)	-5.0%
Average Price	\$320,000	\$310,200	(\$9,800)	-3.1%
Ave. Days on Mkt.	201	160	(41)	-20.4%
CONDOS + TOWNHOUSES				
# Units	24	30	6	25.0%
\$ Volume	\$5,302,900	\$7,982,200	\$2,679,300	50.5%
Median Price	\$206,500	\$222,300	\$15,800	7.7%
Average Price	\$221,000	\$266,100	\$45,100	20.4%
Ave. Days on Mkt.	179	99	(80)	-44.7%
TOTAL HOUSES + CONDOS				
# Units	176	180	4	2.3%
\$ Volume	\$53,940,200	\$54,518,200	\$578,000	1.1%
Median Price	\$274,000	\$276,000	\$2,000	0.7%
Average Price	\$306,500	\$302,900	(\$3,600)	-1.2%
Ave. Days on Mkt.	198	150	(48)	-24.2%
MULTI-FAMILY				
# Units	3	2	(1)	-33.3%
\$ Volume	\$1,580,000	\$414,000	(\$1,166,000)	-73.8%
LAND				
# Units	66	74	8	12.1%
\$ Volume	\$5,436,500	\$6,909,300	\$1,472,800	27.1%
Median Price	\$58,300	\$68,800	\$10,500	18.0%
Average Price	\$82,400	\$93,400	\$11,000	13.3%
Ave. Days on Mkt.	552	415	(137)	-24.8%
COMMERCIAL				
# Units	5	8	3	60.0%
\$ Volume	\$2,851,000	\$2,219,000	(\$632,000)	-22.2%
TOTAL - ALL CATEGORIES				
# Units	250	264	14	5.6%
\$ Volume	\$63,807,700	\$64,060,500	\$252,800	0.4%

Data exclude Abiquiu, Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Miami, Mora, San Miguel, Valencitos, "Other" areas. Source: Taos County Assn Realtors. Based on data in MLS system as of 8/31/2018. The data are believed to be accurate but are not guaranteed.