

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through October (10 months)

	2017	2018	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	235	229	(6)	-2.6%
\$ Volume	\$77,757,100	\$85,007,100	\$7,250,000	9.3%
Median Price	\$304,000	\$300,000	(\$4,000)	-1.3%
Average Price	\$330,900	\$371,200	\$40,300	12.2%
Ave. Days on Mkt.	201	147	(54)	-26.9%
CONDOS + TOWNHOUSES				
# Units	47	48	1	2.1%
\$ Volume	\$11,274,300	\$12,480,500	\$1,206,200	10.7%
Median Price	\$215,000	\$216,300	\$1,300	0.6%
Average Price	\$239,900	\$260,000	\$20,100	8.4%
Ave. Days on Mkt.	198	115	(83)	-41.9%
TOTAL HOUSES + CONDOS				
# Units	282	277	(5)	-1.8%
\$ Volume	\$89,031,400	\$97,487,600	\$8,456,200	9.5%
Median Price	\$293,500	\$294,400	\$900	0.3%
Average Price	\$315,700	\$351,900	\$36,200	11.5%
Ave. Days on Mkt.	201	141	(60)	-29.9%
MULTI-FAMILY				
# Units	4	3	(1)	-25.0%
\$ Volume	\$1,790,000	\$1,198,000	(\$592,000)	-33.1%
LAND				
# Units	101	106	5	5.0%
\$ Volume	\$9,149,900	\$9,260,000	\$110,100	1.2%
Median Price	\$64,000	\$62,700	(\$1,300)	-2.0%
Average Price	\$90,600	\$87,400	(\$3,200)	-3.5%
Ave. Days on Mkt.	479	415	(64)	-13.4%
COMMERCIAL				
# Units	5	9	4	80.0%
\$ Volume	\$2,851,000	\$3,119,000	\$268,000	9.4%
TOTAL - ALL CATEGORIES				
# Units	392	395	3	0.8%
\$ Volume	\$102,822,300	\$111,064,600	\$8,242,300	8.0%

Data exclude Abiquiu, Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Miami, Mora, San Miguel, Vallecitos, "Other" areas. Source: Taos County Assn Realtors. Based on data in MLS system as of 11/21/2018. The data are believed to be accurate but are not guaranteed.