

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through November (11 months)

	2017	2018	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	257	257	0	0.0%
\$ Volume	\$83,724,900	\$95,887,600	\$12,162,700	14.5%
Median Price	\$303,000	\$310,000	\$7,000	2.3%
Average Price	\$325,800	\$373,100	\$47,300	14.5%
Ave. Days on Mkt.	200	144	(56)	-28.0%
CONDOS + TOWNHOUSES				
# Units	56	61	5	8.9%
\$ Volume	\$13,789,800	\$14,918,500	\$1,128,700	8.2%
Median Price	\$211,500	\$193,000	(\$18,500)	-8.7%
Average Price	\$246,200	\$244,600	(\$1,600)	-0.6%
Ave. Days on Mkt.	203	120	(83)	-40.9%
TOTAL HOUSES + CONDOS				
# Units	313	318	5	1.6%
\$ Volume	\$97,514,700	\$110,806,100	\$13,291,400	13.6%
Median Price	\$290,000	\$287,500	(\$2,500)	-0.9%
Average Price	\$311,500	\$348,400	\$36,900	11.8%
Ave. Days on Mkt.	200	140	(60)	-30.0%
MULTI-FAMILY				
# Units	4	3	(1)	-25.0%
\$ Volume	\$1,790,000	\$1,198,000	(\$592,000)	-33.1%
LAND				
# Units	112	112	0	0.0%
\$ Volume	\$9,955,800	\$10,723,200	\$767,400	7.7%
Median Price	\$63,400	\$63,500	\$100	0.2%
Average Price	\$88,900	\$95,700	\$6,800	7.6%
Ave. Days on Mkt.	480	402	(78)	-16.3%
COMMERCIAL				
# Units	5	11	6	120.0%
\$ Volume	\$2,851,000	\$3,606,000	\$755,000	26.5%
TOTAL - ALL CATEGORIES				
# Units	434	444	10	2.3%
\$ Volume	\$112,111,500	\$126,333,300	\$14,221,800	12.7%

Data exclude Abiquiu, Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Miami, Mora, San Miguel, Vallecitos, "Other" areas. Source: Taos County Assn Realtors. Based on data in MLS system as of 12/22/2018. The data are believed to be accurate but are not guaranteed.