

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through December (12 months)

	2017	2018	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	284	281	(3)	-1.1%
\$ Volume	\$92,821,100	\$104,108,900	\$11,287,800	12.2%
Median Price	\$300,000	\$311,000	\$11,000	3.7%
Average Price	\$326,800	\$370,500	\$43,700	13.4%
Ave. Days on Mkt.	192	147	(45)	-23.4%
CONDOS + TOWNHOUSES				
# Units	61	66	5	8.2%
\$ Volume	\$14,874,400	\$16,426,500	\$1,552,100	10.4%
Median Price	\$215,000	\$212,500	(\$2,500)	-1.2%
Average Price	\$243,800	\$248,900	\$5,100	2.1%
Ave. Days on Mkt.	195	125	(70)	-35.9%
TOTAL HOUSES + CONDOS				
# Units	345	347	2	0.6%
\$ Volume	\$107,695,500	\$120,535,400	\$12,839,900	11.9%
Median Price	\$285,000	\$294,400	\$9,400	3.3%
Average Price	\$312,200	\$347,400	\$35,200	11.3%
Ave. Days on Mkt.	193	143	(50)	-25.9%
MULTI-FAMILY				
# Units	4	4	0	0.0%
\$ Volume	\$1,790,000	\$1,647,000	(\$143,000)	-8.0%
LAND				
# Units	119	122	3	2.5%
\$ Volume	\$10,635,800	\$11,259,700	\$623,900	5.9%
Median Price	\$64,000	\$62,700	(\$1,300)	-2.0%
Average Price	\$89,400	\$92,300	\$2,900	3.2%
Ave. Days on Mkt.	469	391	(78)	-16.6%
COMMERCIAL				
# Units	5	14	9	180.0%
\$ Volume	\$2,851,000	\$4,656,000	\$1,805,000	63.3%
TOTAL - ALL CATEGORIES				
# Units	473	487	14	3.0%
\$ Volume	\$122,972,300	\$138,098,100	\$15,125,800	12.3%

Data exclude Abiquiu, Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Miami, Mora, San Miguel, Vallecitos, "Other" areas. Source: Taos County Assn Realtors. Based on data in MLS system as of 1/17/2019. The data are believed to be accurate but are not guaranteed.