

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through April (4 months)

	2018	2019	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	81	75	(6)	-7.4%
\$ Volume	\$25,436,400	\$25,810,400	\$374,000	1.5%
Median Price	\$290,000	\$327,500	\$37,500	12.9%
Average Price	\$314,000	\$344,100	\$30,100	9.6%
Ave. Days on Mkt.	146	160	14	9.6%
	146			
CONDOS + TOWNHOUSES				
# Units	14	20	6	42.9%
\$ Volume	\$4,261,500	\$6,225,000	\$1,963,500	46.1%
Median Price	\$257,500	\$335,000	\$77,500	30.1%
Average Price	\$304,400	\$311,300	\$6,900	2.3%
Ave. Days on Mkt.	134	178	44	32.8%
TOTAL HOUSES + CONDOS				
# Units	95	95	0	0.0%
\$ Volume	\$29,697,900	\$32,035,400	\$2,337,500	7.9%
Median Price	\$273,000	\$327,500	\$54,500	20.0%
Average Price	\$312,600	\$337,200	\$24,600	7.9%
Ave. Days on Mkt.	144	163	19	13.2%
MULTI-FAMILY				
# Units	2	0	(2)	-100.0%
\$ Volume	\$414,000	\$0	(\$414,000)	-100.0%
LAND				
# Units	32	32	0	0.0%
\$ Volume	\$4,101,000	\$2,628,900	(\$1,472,100)	-35.9%
Median Price	\$66,000	\$55,700	(\$10,300)	-15.6%
Average Price	\$102,500	\$82,200	(\$20,300)	-19.8%
Ave. Days on Mkt.	410	411	1	0.2%
COMMERCIAL				
# Units	5	3	(2)	-40.0%
\$ Volume	\$1,340,000	\$587,000	(\$753,000)	-56.2%
TOTAL - ALL CATEGORIES				
# Units	134	130	(4)	-3.0%
\$ Volume	\$35,552,900	\$35,251,300	(\$301,600)	-0.8%

Data exclude Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Mora, San Miguel, "Other" areas.

Source: Taos County Board of Realtors. The data are believed to be accurate, but are not guaranteed.

Based on data in the MLS system as of 5/07/2019.