

# TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

## PROPERTIES SOLD

Year-to-Date through July (7 months)

	2018	2019	Incr (Decr)	% Change
<b>SINGLE-FAMILY HOUSES</b>				
# Units	150	140	(10)	-6.7%
\$ Volume	\$46,536,000	\$48,492,100	\$1,956,100	4.2%
Median Price	\$283,500	\$328,800	\$45,300	16.0%
Average Price	\$310,200	\$346,400	\$36,200	11.7%
Ave. Days on Mkt.	160	150	(10)	-6.3%
<b>CONDOS + TOWNHOUSES</b>				
# Units	30	37	7	23.3%
\$ Volume	\$7,982,200	\$11,051,000	\$3,068,800	38.4%
Median Price	\$222,300	\$255,000	\$32,700	14.7%
Average Price	\$266,100	\$298,700	\$32,600	12.3%
Ave. Days on Mkt.	99	212	113	114.1%
<b>TOTAL HOUSES + CONDOS</b>				
# Units	180	177	(3)	-1.7%
\$ Volume	\$54,518,200	\$59,543,100	\$5,024,900	9.2%
Median Price	\$276,000	\$325,000	\$49,000	17.8%
Average Price	\$302,900	\$336,400	\$33,500	11.1%
Ave. Days on Mkt.	150	163	13	8.7%
<b>MULTI-FAMILY</b>				
# Units	2	1	(1)	-50.0%
\$ Volume	\$414,000	\$220,000	(\$194,000)	-46.9%
<b>LAND</b>				
# Units	77	80	3	3.9%
\$ Volume	\$6,996,300	\$6,447,600	(\$548,700)	-7.8%
Median Price	\$67,000	\$55,700	(\$11,300)	-16.9%
Average Price	\$90,900	\$80,600	(\$10,300)	-11.3%
Ave. Days on Mkt.	403	380	(23)	-5.7%
<b>COMMERCIAL</b>				
# Units	8	6	(2)	-25.0%
\$ Volume	\$2,219,000	\$2,769,500	\$550,500	24.8%
<b>TOTAL - ALL CATEGORIES</b>				
# Units	<b>267</b>	<b>264</b>	<b>(3)</b>	<b>-1.1%</b>
\$ Volume	<b>\$64,147,500</b>	<b>\$68,980,200</b>	<b>\$4,832,700</b>	<b>7.5%</b>

Data excl. Angel Fire, Black Lake, Eagle Nest, Red River, other areas not considered in main Taos market.

Source: Taos County Board of Realtors. The data are believed to be accurate, but are not guaranteed.

Based on data in the MLS system as of 8/10/2019.