

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through October (10 months)

	2018	2019	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	229	216	(13)	-5.7%
\$ Volume	\$85,007,100	\$76,090,300	(\$8,916,800)	-10.5%
Median Price	\$300,000	\$328,800	\$28,800	9.6%
Average Price	\$371,200	\$352,300	(\$18,900)	-5.1%
Ave. Days on Mkt.	147	149	2	1.4%
CONDOS + TOWNHOUSES				
# Units	48	65	17	35.4%
\$ Volume	\$12,480,500	\$17,892,500	\$5,412,000	43.4%
Median Price	\$216,300	\$241,300	\$25,000	11.6%
Average Price	\$260,000	\$275,300	\$15,300	5.9%
Ave. Days on Mkt.	115	168	53	46.1%
TOTAL HOUSES + CONDOS				
# Units	277	281	4	1.4%
\$ Volume	\$97,487,600	\$93,982,800	(\$3,504,800)	-3.6%
Median Price	\$294,400	\$310,000	\$15,600	5.3%
Average Price	\$351,900	\$334,500	(\$17,400)	-4.9%
Ave. Days on Mkt.	141	153	12	8.5%
MULTI-FAMILY				
# Units	3	3	0	0.0%
\$ Volume	\$1,198,000	\$810,000	(\$388,000)	-32.4%
LAND				
# Units	108	130	22	20.4%
\$ Volume	\$9,332,000	\$10,206,900	\$874,900	9.4%
Median Price	\$61,200	\$62,800	\$1,600	2.6%
Average Price	\$86,400	\$78,500	(\$7,900)	-9.1%
Ave. Days on Mkt.	409	345	(64)	-15.6%
COMMERCIAL				
# Units	9	7	(2)	-22.2%
\$ Volume	\$3,119,000	\$3,579,500	\$460,500	14.8%
TOTAL - ALL CATEGORIES				
# Units	397	421	24	6.0%
\$ Volume	\$111,136,600	\$108,579,200	(\$2,557,400)	-2.3%

Data excl. Angel Fire, Black Lake, Eagle Nest, Red River, other areas not considered in main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLSA system as of 11/21/2109.

The data are believed to be accurate, but are not guaranteed.