

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through January (1 month)

	2019	2020	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	25	20	(5)	-20.0%
\$ Volume	\$9,740,200	\$6,944,700	(\$2,795,500)	-28.7%
Median Price	\$375,000	\$332,500	(\$42,500)	-11.3%
Average Price	\$389,600	\$347,200	(\$42,400)	-10.9%
Ave. Days on Mkt.	178	147	(31)	-17.4%
CONDOS + TOWNHOUSES				
# Units	0	2	2	n/m
\$ Volume	\$0	\$688,500	\$688,500	n/m
Median Price	n/a	\$344,300	#VALUE!	n/m
Average Price	n/a	\$344,300	#VALUE!	n/m
Ave. Days on Mkt.	n/a	124	#VALUE!	n/m
TOTAL HOUSES + CONDOS				
# Units	25	22	(3)	-12.0%
\$ Volume	\$9,740,200	\$7,633,200	(\$2,107,000)	-21.6%
Median Price	\$375,000	\$332,500	(\$42,500)	-11.3%
Average Price	\$389,600	\$347,000	(\$42,600)	-10.9%
Ave. Days on Mkt.	178	145	(33)	-18.5%
MULTI-FAMILY				
# Units	0	0	0	0.0%
\$ Volume	\$0	\$0	\$0	0.0%
LAND				
# Units	10	7	(3)	-30.0%
\$ Volume	\$841,900	\$608,500	(\$233,400)	-27.7%
Median Price	\$57,500	\$85,000	\$27,500	47.8%
Average Price	\$84,200	\$86,900	\$2,700	3.2%
Ave. Days on Mkt.	386	701	315	81.6%
COMMERCIAL				
# Units	1	0	(1)	-100.0%
\$ Volume	\$200,000	\$0	(\$200,000)	-100.0%
TOTAL - ALL CATEGORIES				
# Units	36	29	(7)	-19.4%
\$ Volume	\$10,782,100	\$8,241,700	(\$2,540,400)	-23.6%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Feb. 20, 2020.

The data are believed to be accurate, but are not guaranteed.