

# TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

## PROPERTIES SOLD

Year-to-Date through February (2 months)

	2019	2020	Incr (Decr)	% Change
<b>SINGLE-FAMILY HOUSES</b>				
# Units	35	36	1	2.9%
\$ Volume	\$11,919,500	\$12,379,500	\$460,000	3.9%
Median Price	\$330,000	\$325,000	(\$5,000)	-1.5%
Average Price	\$340,600	\$343,900	\$3,300	1.0%
Ave. Days on Mkt.	181	146	(35)	-19.3%
<b>CONDOS + TOWNHOUSES</b>				
# Units	4	5	1	25.0%
\$ Volume	\$1,497,300	\$1,940,500	\$443,200	29.6%
Median Price	\$395,000	\$331,000	(\$64,000)	-16.2%
Average Price	\$374,300	\$388,100	\$13,800	3.7%
Ave. Days on Mkt.	139	407	268	192.8%
<b>TOTAL HOUSES + CONDOS</b>				
# Units	39	41	2	5.1%
\$ Volume	\$13,416,800	\$14,320,000	\$903,200	6.7%
Median Price	\$345,600	\$330,000	(\$15,600)	-4.5%
Average Price	\$344,000	\$349,300	\$5,300	1.5%
Ave. Days on Mkt.	177	178	1	0.6%
<b>MULTI-FAMILY</b>				
# Units	0	0	0	0.0%
\$ Volume	\$0	\$0	\$0	0.0%
<b>LAND</b>				
# Units	14	14	0	0.0%
\$ Volume	\$1,356,900	\$1,052,000	(\$304,900)	-22.5%
Median Price	\$67,500	\$73,800	\$6,300	9.3%
Average Price	\$96,900	\$75,100	(\$21,800)	-22.5%
Ave. Days on Mkt.	353	582	229	64.9%
<b>COMMERCIAL</b>				
# Units	2	1	(1)	-50.0%
\$ Volume	\$440,000	\$150,000	(\$290,000)	-65.9%
<b>TOTAL - ALL CATEGORIES</b>				
# Units	<b>55</b>	<b>56</b>	<b>1</b>	<b>1.8%</b>
\$ Volume	<b>\$15,213,700</b>	<b>\$15,522,000</b>	<b>\$308,300</b>	<b>2.0%</b>

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Mar. 23, 2020.

The data are believed to be accurate, but are not guaranteed.