

# TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

## PROPERTIES SOLD

Year-to-Date through June 30 (6 months)

	2019	2020	Incr (Decr)	% Change
<b>SINGLE-FAMILY HOUSES</b>				
# Units	123	127	4	3.3%
\$ Volume	\$42,721,400	\$43,060,900	\$339,500	0.8%
Median Price	\$330,000	\$315,000	(\$15,000)	-4.5%
Average Price	\$347,300	\$339,100	(\$8,200)	-2.4%
Ave. Days on Mkt.	165	164	(1)	-0.6%
<b>CONDOS + TOWNHOUSES</b>				
# Units	32	22	(10)	-31.3%
\$ Volume	\$9,962,500	\$6,666,100	(\$3,296,400)	-33.1%
Median Price	\$305,000	\$269,500	(\$35,500)	-11.6%
Average Price	\$311,300	\$303,000	(\$8,300)	-2.7%
Ave. Days on Mkt.	235	153	(82)	-34.9%
<b>TOTAL HOUSES + CONDOS</b>				
# Units	155	149	(6)	-3.9%
\$ Volume	\$52,683,900	\$49,727,000	(\$2,956,900)	-5.6%
Median Price	\$327,500	\$312,500	(\$15,000)	-4.6%
Average Price	\$339,900	\$333,700	(\$6,200)	-1.8%
Ave. Days on Mkt.	180	162	(18)	-10.0%
<b>MULTI-FAMILY</b>				
# Units	1	2	1	100.0%
\$ Volume	\$220,000	\$442,000	\$222,000	100.9%
<b>LAND</b>				
# Units	65	57	(8)	-12.3%
\$ Volume	\$4,965,100	\$11,761,400 *	\$6,796,300	136.9%
Median Price	\$51,500	\$66,500	\$15,000	29.1%
Average Price	\$76,400	\$206,300 *	\$129,900	170.0%
Ave. Days on Mkt.	391	455	64	16.4%
<b>COMMERCIAL</b>				
# Units	6	2	(4)	-66.7%
\$ Volume	\$2,769,500	\$535,000	(\$2,234,500)	-80.7%
* incl one ranch at \$7 million				
<b>TOTAL - ALL CATEGORIES</b>				
# Units	227	210	(17)	-7.5%
\$ Volume	\$60,638,500	\$62,465,400	\$1,826,900	3.0%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of July 16, 2020.

The data are believed to be accurate, but are not guaranteed.