

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through November 30 (11 months)

	2019	2020	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	245	292	47	19.2%
\$ Volume	\$86,864,800	\$112,329,200	\$25,464,400	29.3%
Median Price	\$325,000	\$340,500	\$15,500	4.8%
Average Price	\$354,600	\$384,700	\$30,100	8.5%
Ave. Days on Mkt.	146	154	8	5.5%
CONDOS + TOWNHOUSES				
# Units	74	65	(9)	-12.2%
\$ Volume	\$19,965,500	\$19,593,400	(\$372,100)	-1.9%
Median Price	\$240,000	\$296,000	\$56,000	23.3%
Average Price	\$269,800	\$301,400	\$31,600	11.7%
Ave. Days on Mkt.	182	105	(77)	-42.3%
TOTAL HOUSES + CONDOS				
# Units	319	357	38	11.9%
\$ Volume	\$106,830,300	\$131,922,600	\$25,092,300	23.5%
Median Price	\$303,000	\$331,000	\$28,000	9.2%
Average Price	\$334,900	\$369,500	\$34,600	10.3%
Ave. Days on Mkt.	154	145	(9)	-5.8%
MULTI-FAMILY				
# Units	3	3	0	0.0%
\$ Volume	\$810,000	\$705,000	(\$105,000)	-13.0%
LAND				
# Units	144	124	(20)	-13.9%
\$ Volume	\$12,184,100	\$17,620,200 *	\$5,436,100	44.6%
Median Price	\$63,000	\$70,500	\$7,500	11.9%
Average Price	\$84,600	\$142,100 *	\$57,500	68.0%
Ave. Days on Mkt.	342	467	125	36.5%
COMMERCIAL				
# Units	9	7	(2)	-22.2%
\$ Volume	\$5,189,500	\$2,102,000	(\$3,087,500)	-59.5%
* incl one ranch at \$7 million				
TOTAL - ALL CATEGORIES				
# Units	475	491	16	3.4%
\$ Volume	\$125,013,900	\$152,349,800	\$27,335,900	21.9%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Dec. 22, 2020.

The data are believed to be accurate, but are not guaranteed.