

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through December 31 (12 months)

	2019	2020	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	271	337	66	24.4%
\$ Volume	\$101,099,700	\$131,588,900	\$30,489,200	30.2%
Median Price	\$322,500	\$344,000	\$21,500	6.7%
Average Price	\$373,100	\$390,500	\$17,400	4.7%
Ave. Days on Mkt.	151	156	5	3.3%
CONDOS + TOWNHOUSES				
# Units	79	74	(5)	-6.3%
\$ Volume	\$20,997,000	\$21,695,100	\$698,100	3.3%
Median Price	\$230,000	\$288,500	\$58,500	25.4%
Average Price	\$265,800	\$293,200	\$27,400	10.3%
Ave. Days on Mkt.	178	111	(67)	-37.6%
TOTAL HOUSES + CONDOS				
# Units	350	411	61	17.4%
\$ Volume	\$122,096,700	\$153,284,000	\$31,187,300	25.5%
Median Price	\$300,000	\$335,000	\$35,000	11.7%
Average Price	\$348,800	\$373,400	\$24,600	7.1%
Ave. Days on Mkt.	157	148	(9)	-5.7%
MULTI-FAMILY				
# Units	3	4	1	33.3%
\$ Volume	\$810,000	\$1,200,000	\$390,000	48.1%
LAND				
# Units	155	146	(9)	-5.8%
\$ Volume	\$13,568,200	\$19,669,200 *	\$6,101,000	45.0%
Median Price	\$67,200	\$70,300	\$3,100	4.6%
Average Price	\$87,500	\$134,700 *	\$47,200	53.9%
Ave. Days on Mkt.	332	469	137	41.3%
COMMERCIAL				
# Units	12	8	(4)	-33.3%
\$ Volume	\$6,324,500	\$2,852,000	(\$3,472,500)	-54.9%
* incl one ranch at \$7 million				
TOTAL - ALL CATEGORIES				
# Units	520	569	49	9.4%
\$ Volume	\$142,799,400	\$177,005,200	\$34,205,800	24.0%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Feb. 6, 2021.

The data are believed to be accurate, but are not guaranteed.