

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through July (7 months)

	2020	2021	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	164	204	40	24.4%
\$ Volume	\$55,620,400	\$99,971,500	\$44,351,100	79.7%
Median Price	\$319,100	\$419,500	\$100,400	31.5%
Average Price	\$339,100	\$490,100	\$151,000	44.5%
Ave. Days on Mkt.	157	144	(13)	-8.3%
CONDOS + TOWNHOUSES				
# Units	30	46	16	53.3%
\$ Volume	\$8,672,600	\$14,561,400	\$5,888,800	67.9%
Median Price	\$237,500	\$316,100	\$78,600	33.1%
Average Price	\$289,100	\$316,600	\$27,500	9.5%
Ave. Days on Mkt.	135	198	63	46.7%
TOTAL HOUSES + CONDOS				
# Units	194	250	56	28.9%
\$ Volume	\$64,293,000	\$114,532,900	\$50,239,900	78.1%
Median Price	\$312,800	\$396,000	\$83,200	26.6%
Average Price	\$331,400	\$458,100	\$126,700	38.2%
Ave. Days on Mkt.	154	154	0	0.0%
MULTI-FAMILY				
# Units	2	5	3	100.0%
\$ Volume	\$442,000	\$1,984,000	\$1,542,000	100.0%
LAND				
# Units	75	152	77	102.7%
\$ Volume	\$13,226,200 *	\$16,034,400	\$2,808,200	21.2%
Median Price	\$67,500	\$65,100	(\$2,400)	-3.6%
Average Price	\$176,300 *	\$105,500	(\$70,800)	-40.2%
Ave. Days on Mkt.	389	344	(45)	-11.6%
COMMERCIAL				
# Units	4	0	(4)	-100.0%
\$ Volume	\$1,162,000	\$0	(\$1,162,000)	-100.0%
TOTAL - ALL CATEGORIES				
# Units	275	407	132	48.0%
\$ Volume	\$79,123,200	\$132,551,300	\$53,428,100	67.5%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Aug. 28, 2021.

The data are believed to be accurate, but are not guaranteed.