

# TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

## PROPERTIES SOLD

Year-to-Date through September (9 months)

	2020	2021	Incr (Decr)	% Change
<b>SINGLE-FAMILY HOUSES</b>				
# Units	236	267	31	13.1%
\$ Volume	\$84,459,600	\$133,142,200	\$48,682,600	57.6%
Median Price	\$320,000	\$420,000	\$100,000	31.3%
Average Price	\$357,900	\$498,700	\$140,800	39.3%
Ave. Days on Mkt.	151	139	(12)	-7.9%
<b>CONDOS + TOWNHOUSES</b>				
# Units	50	57	7	14.0%
\$ Volume	\$15,406,900	\$18,063,900	\$2,657,000	17.2%
Median Price	\$303,300	\$315,000	\$11,700	3.9%
Average Price	\$308,100	\$316,900	\$8,800	2.9%
Ave. Days on Mkt.	109	177	68	62.4%
<b>TOTAL HOUSES + CONDOS</b>				
# Units	286	324	38	13.3%
\$ Volume	\$99,866,500	\$151,206,100	\$51,339,600	51.4%
Median Price	\$320,000	\$399,000	\$79,000	24.7%
Average Price	\$349,200	\$466,700	\$117,500	33.6%
Ave. Days on Mkt.	144	146	2	1.4%
<b>MULTI-FAMILY</b>				
# Units	2	6	4	100.0%
\$ Volume	\$442,000	\$2,659,000	\$2,217,000	100.0%
<b>LAND</b>				
# Units	107	198	91	85.0%
\$ Volume	\$16,271,500 *	\$21,310,400	\$5,038,900	31.0%
Median Price	\$70,000	\$68,000	(\$2,000)	-2.9%
Average Price	\$152,100 *	\$107,600	(\$44,500)	-29.3%
Ave. Days on Mkt.	430	375	(55)	-12.8%
<b>COMMERCIAL</b>				
# Units	5	3	(2)	-40.0%
\$ Volume	\$1,218,000	\$1,345,000	\$127,000	10.4%
<b>TOTAL - ALL CATEGORIES</b>				
# Units	400	531	131	32.8%
\$ Volume	\$117,798,000	\$176,520,500	\$58,722,500	49.9%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Oct. 25, 2021.

The data are believed to be accurate, but are not guaranteed.