

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through October (10 months)

	2020	2021	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	266	291	25	9.4%
\$ Volume	\$98,385,900	\$148,596,200	\$50,210,300	51.0%
Median Price	\$325,300	\$425,000	\$99,700	30.6%
Average Price	\$369,900	\$510,600	\$140,700	38.0%
Ave. Days on Mkt.	152	140	(12)	-7.9%
CONDOS + TOWNHOUSES				
# Units	61	64	3	4.9%
\$ Volume	\$18,579,400	\$20,822,900	\$2,243,500	12.1%
Median Price	\$299,000	\$316,100	\$17,100	5.7%
Average Price	\$304,600	\$325,400	\$20,800	6.8%
Ave. Days on Mkt.	106	165	59	55.7%
TOTAL HOUSES + CONDOS				
# Units	327	355	28	8.6%
\$ Volume	\$116,965,300	\$169,419,100	\$52,453,800	44.8%
Median Price	\$320,000	\$399,000	\$79,000	24.7%
Average Price	\$357,700	\$477,200	\$119,500	33.4%
Ave. Days on Mkt.	144	145	1	0.7%
MULTI-FAMILY				
# Units	2	6	4	100.0%
\$ Volume	\$442,000	\$2,659,000	\$2,217,000	100.0%
LAND				
# Units	119	209	90	75.6%
\$ Volume	\$17,287,200 *	\$22,805,600	\$5,518,400	31.9%
Median Price	\$70,500	\$71,500	\$1,000	1.4%
Average Price	\$145,300 *	\$109,100	(\$36,200)	-24.9%
Ave. Days on Mkt.	453	375	(78)	-17.2%
COMMERCIAL				
# Units	5	3	(2)	-40.0%
\$ Volume	\$1,218,000	\$1,345,000	\$127,000	10.4%
TOTAL - ALL CATEGORIES				
# Units	453	573	120	26.5%
\$ Volume	\$135,912,500	\$196,228,700	\$60,316,200	44.4%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Nov. 20, 2021.

The data are believed to be accurate, but are not guaranteed.