

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through November (11 months)

	2020	2021	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	296	318	22	7.4%
\$ Volume	\$112,890,100	\$161,816,600	\$48,926,500	43.3%
Median Price	\$338,000	\$425,000	\$87,000	25.7%
Average Price	\$381,400	\$508,900	\$127,500	33.4%
Ave. Days on Mkt.	152	141	(11)	-7.2%
CONDOS + TOWNHOUSES				
# Units	66	72	6	9.1%
\$ Volume	\$19,945,100	\$23,378,400	\$3,433,300	17.2%
Median Price	\$297,500	\$316,100	\$18,600	6.3%
Average Price	\$302,200	\$324,700	\$22,500	7.4%
Ave. Days on Mkt.	101	163	62	61.4%
TOTAL HOUSES + CONDOS				
# Units	362	390	28	7.7%
\$ Volume	\$132,835,200	\$185,195,000	\$52,359,800	39.4%
Median Price	\$330,400	\$399,000	\$68,600	20.8%
Average Price	\$366,900	\$474,900	\$108,000	29.4%
Ave. Days on Mkt.	143	145	2	1.4%
MULTI-FAMILY				
# Units	3	7	4	100.0%
\$ Volume	\$705,000	\$3,044,000	\$2,339,000	100.0%
LAND				
# Units	128	232	104	81.3%
\$ Volume	\$18,235,200 *	\$25,185,600	\$6,950,400	38.1%
Median Price	\$70,300	\$70,800	\$500	0.7%
Average Price	\$142,500 *	\$108,600	(\$33,900)	-23.8%
Ave. Days on Mkt.	451	364	(87)	-19.3%
COMMERCIAL				
# Units	7	4	(3)	-42.9%
\$ Volume	\$2,102,000	\$1,670,000	(\$432,000)	-20.6%
TOTAL - ALL CATEGORIES				
# Units	500	633	133	26.6%
\$ Volume	\$153,877,400	\$215,094,600	\$61,217,200	39.8%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Dec. 27, 2021.

The data are believed to be accurate, but are not guaranteed.