

# TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

## PROPERTIES SOLD

Year-to-Date through December (Full Year - 12 months)

	2014	2015	Incr (Decr)	% Change
<b>SINGLE-FAMILY HOUSES</b>				
# Units	223	253	30	13.5%
\$ Volume	\$59,884,900	\$74,073,800	\$14,188,900	23.7%
Median Price	\$244,000	\$259,000	\$15,000	6.1%
Average Price	\$268,500	\$292,800	\$24,300	9.1%
Ave. Days on Mkt.	235	234	(1)	-0.4%
<b>CONDOS + TOWNHOUSES</b>				
# Units	64	67	3	4.7%
\$ Volume	\$13,546,200	\$14,257,800	\$711,600	5.3%
Median Price	\$177,000	\$176,000	(\$1,000)	-0.6%
Average Price	\$211,700	\$212,800	\$1,100	0.5%
Ave. Days on Mkt.	237	328	91	38.4%
<b>TOTAL HOUSES + CONDOS</b>				
# Units	287	320	33	11.5%
\$ Volume	\$73,431,100	\$88,331,600	\$14,900,500	20.3%
Median Price	\$219,000	\$231,600	\$12,600	5.8%
Average Price	\$256,900	\$276,000	\$19,100	7.4%
Ave. Days on Mkt.	235	254	19	8.1%
<b>MULTI-FAMILY</b>				
# Units	1	5	4	400.0%
\$ Volume	\$485,000	\$1,725,000	\$1,240,000	255.7%
<b>LAND</b>				
# Units	73	87	14	19.2%
\$ Volume	\$10,577,400	\$8,780,400	(\$1,797,000)	-17.0%
Median Price	\$76,000	\$65,000	(\$11,000)	-14.5%
Average Price	\$144,900	\$100,900	(\$44,000)	-30.4%
Ave. Days on Mkt.	390	612	222	56.9%
<b>COMMERCIAL</b>				
# Units	3	17	14	466.7%
\$ Volume	\$2,335,000	\$8,071,000	\$5,736,000	245.7%
<b>TOTAL - ALL CATEGORIES</b>				
# Units	<b>364</b>	<b>429</b>	<b>65</b>	<b>17.9%</b>
\$ Volume	<b>\$86,828,500</b>	<b>\$106,908,000</b>	<b>\$20,079,500</b>	<b>23.1%</b>

Data exclude Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Mora, San Miguel, "Other" areas.

Source: Taos County Board of Realtors. The data are believed to be accurate, but are not guaranteed.

Based on data in the MLS system as of 1/16/2016.