

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through May 31 (5 months)

	2019	2020	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	108	101	(7)	-6.5%
\$ Volume	\$36,723,500	\$34,891,000	(\$1,832,500)	-5.0%
Median Price	\$324,500	\$318,200	(\$6,300)	-1.9%
Average Price	\$340,000	\$345,500	\$5,500	1.6%
Ave. Days on Mkt.	164	178	14	8.5%
CONDOS + TOWNHOUSES				
# Units	26	19	(7)	-26.9%
\$ Volume	\$8,323,500	\$5,787,600	(\$2,535,900)	-30.5%
Median Price	\$323,300	\$240,000	(\$83,300)	-25.8%
Average Price	\$320,100	\$304,600	(\$15,500)	-4.8%
Ave. Days on Mkt.	256	154	(102)	-39.8%
TOTAL HOUSES + CONDOS				
# Units	134	120	(14)	-10.4%
\$ Volume	\$45,047,000	\$40,678,600	(\$4,368,400)	-9.7%
Median Price	\$324,500	\$316,000	(\$8,500)	-2.6%
Average Price	\$336,200	\$339,000	\$2,800	0.8%
Ave. Days on Mkt.	182	174	(8)	-4.4%
MULTI-FAMILY				
# Units	1	2	1	0.0%
\$ Volume	\$220,000	\$442,000	\$222,000	0.0%
LAND				
# Units	48	44	(4)	-8.3%
\$ Volume	\$3,885,400	\$10,558,500 *	\$6,673,100	171.7%
Median Price	\$65,000	\$70,000	\$5,000	7.7%
Average Price	\$80,900	\$240,000 *	\$159,100	196.7%
Ave. Days on Mkt.	424	405	(19)	-4.5%
COMMERCIAL				
# Units	5	2	(3)	-60.0%
\$ Volume	\$1,877,500	\$535,000	(\$1,342,500)	-71.5%

* incl one ranch at \$7 million

TOTAL - ALL CATEGORIES

# Units	188	168	(20)	-10.6%
\$ Volume	\$51,029,900	\$52,214,100	\$1,184,200	2.3%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of June 19, 2020.

The data are believed to be accurate, but are not guaranteed.