

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
SINGLE-FAMILY HOUSES												
# Units	263	318	351	330	245	185	160	179	150	199	234	223
\$ Volume	\$65,377,000	\$86,323,200	\$116,732,000	\$114,684,000	\$93,063,700	\$67,312,500	\$50,145,900	\$55,686,200	\$39,719,900	\$51,552,800	\$69,526,100	\$59,884,900
Median Price	\$230,500	\$250,000	\$290,500	\$286,000	\$325,000	\$303,000	\$294,000	\$285,000	\$226,300	\$235,000	\$238,500	\$244,000
Average Price	\$250,500	\$271,500	\$333,500	\$347,500	\$379,900	\$365,800	\$317,400	\$311,100	\$264,800	\$259,100	\$297,100	\$268,500
Ave. Days On Mkt.	271	250	234	247	300	259	249	243	288	230	244	235
CONDOS, TOWNHOUSES												
# Units	69	77	116	149	102	50	56	33	29	44	55	64
\$ Volume	\$12,019,100	\$14,039,900	\$26,775,400	\$38,643,000	\$28,469,600	\$13,550,700	\$14,214,800	\$9,947,600	\$5,491,700	\$6,724,000	\$9,970,500	\$13,546,200
Median Price	\$147,000	\$165,000	\$222,000	\$251,000	\$263,000	\$257,000	\$218,500	\$185,000	\$145,000	\$144,300	\$164,000	\$177,000
Average Price	\$174,200	\$182,300	\$230,800	\$259,300	\$279,100	\$288,300	\$273,400	\$301,400	\$189,400	\$152,800	\$181,300	\$211,700
Ave. Days On Mkt.	653	290	301	339	442	405	426	434	392	451	559	237
TOTAL HOUSES + CONDOS												
# Units	332	395	467	479	347	235	216	212	179	243	289	287
\$ Volume	\$77,396,100	\$100,363,100	\$143,507,400	\$153,327,000	\$121,533,300	\$80,863,200	\$64,360,700	\$65,633,800	\$45,211,600	\$58,276,800	\$79,496,600	\$73,431,100
Median Price	\$220,000	\$230,000	\$275,000	\$271,300	\$291,000	\$290,000	\$265,000	\$275,000	\$206,000	\$200,000	\$215,000	\$219,000
Average Price	\$234,500	\$254,100	\$308,000	\$320,100	\$350,200	\$350,100	\$306,500	\$309,600	\$252,600	\$239,800	\$275,100	\$256,900
Ave. Days On Mkt.	349	258	250	275	341	290	295	273	305	270	304	235
MULTI-FAMILY												
# Units	4	4	8	5	5	1	0	1	2	2	3	1
\$ Volume	\$909,000	\$1,597,000	\$3,053,000	\$2,728,500	\$2,044,000	\$120,000	\$0	\$475,000	\$920,000	\$857,500	\$535,400	\$485,000
LAND												
# Units	224	301	339	296	165	112	78	59	41	59	86	73
\$ Volume	\$27,867,700	\$33,048,500	\$46,028,700	\$42,743,000	\$21,146,600	\$15,517,600	\$6,629,400	\$7,288,000	\$5,645,300	\$5,402,700	\$9,959,100	\$10,577,400
Median Price	\$68,000	\$75,000	\$90,000	\$84,500	\$89,000	\$82,500	\$65,000	\$65,000	\$85,000	\$56,000	\$59,800	\$76,000
Average Price	\$124,400	\$109,800	\$135,800	\$144,400	\$128,200	\$138,200	\$89,600	\$123,500	\$137,700	\$91,600	\$115,800	\$144,900
Ave. Days On Mkt.	445	483	519	374	311	307	316	359	238	450	465	390
COMMERCIAL												
# Units	14	14	19	8	16	7	12	9	2	7	9	3
\$ Volume	\$4,862,500	\$7,963,800	\$8,735,600	\$4,424,300	\$18,401,500	\$5,088,400	\$5,113,200	\$3,285,000	\$528,000	\$3,624,100	\$3,438,100	\$2,335,000
(Est.--2 sale prices not disclosed)												
TOTAL - ALL CATEGORIES												
# Units	574	714	833	788	533	355	306	281	224	311	387	364
\$ Volume	\$111,035,300	\$142,972,400	\$201,324,700	\$203,222,800	\$163,125,400	\$101,589,200	\$76,103,300	\$76,681,800	\$52,304,900	\$68,161,100	\$93,429,200	\$86,828,500

(Note: Data exclude Angel Fire and other areas in the Taos MLS not considered part of the main Taos market)

Source: Taos County Association of Realtors. The data are believed to be accurate, but are not guaranteed.

TAOS REAL ESTATE SALES DATA BY YEAR

	2015	2016	2017	2018	2019	2020
SINGLE-FAMILY HOUSES						
# Units	252	249	284	282	271	337
\$ Volume	\$73,962,900	\$76,208,500	\$92,821,100	\$104,185,900	\$101,099,700	\$131,588,900
Median Price	\$259,500	\$283,500	\$300,000	\$310,500	\$322,500	\$344,000
155	\$293,500	\$306,100	\$326,800	\$369,500	\$373,100	\$39,500
13568200	235	226	192	147	151	156

CONDOS, TOWNHOUSES						
# Units	68	67	61	66	79	74
\$ Volume	\$14,368,700	\$14,261,900	\$14,874,400	\$16,426,500	\$20,997,000	\$21,695,100
Median Price	\$176,000	\$188,000	\$215,000	\$212,500	\$230,000	\$288,500
Average Price	\$211,300	\$212,900	\$243,800	\$248,900	\$265,800	\$293,200
Ave. Days On Mkt.	324	259	195	125	178	111

TOTAL HOUSES + CONDOS						
# Units	320	316	345	348	350	411
\$ Volume	\$88,331,600	\$90,470,400	\$107,695,500	\$120,612,400	\$122,096,700	\$153,284,000
Median Price	\$231,600	\$257,500	\$285,000	\$287,500	\$300,000	\$335,000
Average Price	\$276,000	\$286,300	\$312,200	\$348,400	\$348,900	\$373,400
Ave. Days On Mkt.	254	235	193	140	157	148

MULTI-FAMILY						
# Units	5	2	4	4	3	4
\$ Volume	\$1,725,000	\$787,500	\$1,790,000	\$1,647,000	\$810,000	\$1,200,000

LAND						
# Units	88	90	118	123	155	146
\$ Volume	\$8,791,400	\$6,582,600	\$10,600,800	\$11,309,700	\$13,568,200	\$19,669,200 *
Median Price	\$64,500	\$52,300	\$64,500	\$62,300	\$67,200	\$70,300
Average Price	\$99,900	\$73,100	\$89,800	\$91,900	\$87,500	\$134,700 *
Ave. Days On Mkt.	605	464	472	388	332	469

*inc. one sale at \$7 million

COMMERCIAL						
# Units	17	7	5	14	12	8
\$ Volume	\$8,071,000	\$2,890,800	\$2,851,000	\$4,656,000	\$6,324,500	\$2,852,000

TOTAL - ALL CATEGORIES						
# Units	430	415	472	489	520	569
\$ Volume	\$106,919,000	\$100,731,300	\$122,937,300	\$138,225,100	\$142,799,400	\$177,005,200