

# TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

## PROPERTIES SOLD

Year-to-Date through March (3 months)

	2020	2021	Incr (Decr)	% Change
<b>SINGLE-FAMILY HOUSES</b>				
# Units	60	84	24	40.0%
\$ Volume	\$21,524,500	\$37,470,400	\$15,945,900	74.1%
Median Price	\$325,000	\$410,000	\$85,000	26.2%
Average Price	\$358,700	\$446,100	\$87,400	24.4%
Ave. Days on Mkt.	151	121	(30)	-19.9%
<b>CONDOS + TOWNHOUSES</b>				
# Units	10	27	17	170.0%
\$ Volume	\$3,372,900	\$7,924,400	\$4,551,500	134.9%
Median Price	\$316,000	\$310,000	(\$6,000)	-1.9%
Average Price	\$337,300	\$293,500	(\$43,800)	-13.0%
Ave. Days on Mkt.	250	277	27	10.8%
<b>TOTAL HOUSES + CONDOS</b>				
# Units	70	111	41	58.6%
\$ Volume	\$24,897,400	\$45,394,800	\$20,497,400	82.3%
Median Price	\$325,000	\$377,800	\$52,800	16.2%
Average Price	\$355,700	\$409,000	\$53,300	15.0%
Ave. Days on Mkt.	165	159	(6)	-3.6%
<b>MULTI-FAMILY</b>				
# Units	0	0	0	0.0%
\$ Volume	\$0	\$0	\$0	0.0%
<b>LAND</b>				
# Units	26	52	26	100.0%
\$ Volume	\$2,557,500	\$3,929,600	\$1,372,100	53.7%
Median Price	\$82,500	\$61,300	(\$21,200)	-25.7%
Average Price	\$98,400	\$75,600	(\$22,800)	-23.2%
Ave. Days on Mkt.	406	380	(26)	-6.4%
<b>COMMERCIAL</b>				
# Units	2	0	(2)	-100.0%
\$ Volume	\$535,000	\$0	(\$535,000)	-100.0%
<b>TOTAL - ALL CATEGORIES</b>				
# Units	98	163	65	66.3%
\$ Volume	\$27,989,900	\$49,324,400	\$21,334,500	76.2%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of Apr. 21, 2021.

The data are believed to be accurate, but are not guaranteed.