

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through April (4 months)

	2020	2021	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	90	117	27	30.0%
\$ Volume	\$31,424,400	\$56,565,700	\$25,141,300	80.0%
Median Price	\$319,100	\$403,000	\$83,900	26.3%
Average Price	\$349,200	\$457,800	\$108,600	31.1%
Ave. Days on Mkt.	160	126	(34)	-21.3%
CONDOS + TOWNHOUSES				
# Units	16	33	17	106.3%
\$ Volume	\$5,253,600	\$9,421,400	\$4,167,800	79.3%
Median Price	\$316,000	\$310,000	(\$6,000)	-1.9%
Average Price	\$328,400	\$285,500	(\$42,900)	-13.1%
Ave. Days on Mkt.	179	238	59	33.0%
TOTAL HOUSES + CONDOS				
# Units	106	150	44	41.5%
\$ Volume	\$36,678,000	\$65,987,100	\$29,309,100	79.9%
Median Price	\$319,100	\$367,800	\$48,700	15.3%
Average Price	\$346,000	\$419,900	\$73,900	21.4%
Ave. Days on Mkt.	163	151	(12)	-7.4%
MULTI-FAMILY				
# Units	2	0	(2)	100.0%
\$ Volume	\$442,000	\$0	(\$442,000)	100.0%
LAND				
# Units	36	77	41	113.9%
\$ Volume	\$10,125,500 *	\$6,484,700	(\$3,640,800)	-36.0%
Median Price	\$79,500	\$61,500	(\$18,000)	-22.6%
Average Price	\$281,300 *	\$84,200	(\$197,100)	-70.1%
Ave. Days on Mkt.	425	350	(75)	-17.6%
COMMERCIAL				
# Units	2	0	(2)	-100.0%
\$ Volume	\$535,000	\$0	(\$535,000)	-100.0%
TOTAL - ALL CATEGORIES				
# Units	146	227	81	55.5%
\$ Volume	\$47,780,500	\$72,471,800	\$24,691,300	51.7%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of May 27, 2021.

The data are believed to be accurate, but are not guaranteed.