

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through May (5 months)

	2020	2021	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	103	143	40	38.8%
\$ Volume	\$35,085,900	\$66,124,800	\$31,038,900	88.5%
Median Price	\$317,000	\$403,000	\$86,000	27.1%
Average Price	\$340,600	\$462,400	\$121,800	35.8%
Ave. Days on Mkt.	175	135	(40)	-22.9%
CONDOS + TOWNHOUSES				
# Units	19	37	18	94.7%
\$ Volume	\$5,787,600	\$11,021,900	\$5,234,300	90.4%
Median Price	\$240,000	\$315,000	\$75,000	31.3%
Average Price	\$304,600	\$297,900	(\$6,700)	-2.2%
Ave. Days on Mkt.	154	223	69	44.8%
TOTAL HOUSES + CONDOS				
# Units	122	180	58	47.5%
\$ Volume	\$40,873,500	\$77,146,700	\$36,273,200	88.7%
Median Price	\$314,000	\$379,900	\$65,900	21.0%
Average Price	\$335,000	\$428,600	\$93,600	27.9%
Ave. Days on Mkt.	171	153	(18)	-10.5%
MULTI-FAMILY				
# Units	2	0	(2)	100.0%
\$ Volume	\$442,000	\$0	(\$442,000)	100.0%
LAND				
# Units	44	107	63	143.2%
\$ Volume	\$10,563,500 *	\$10,906,000	\$342,500	3.2%
Median Price	\$70,000	\$63,000	(\$7,000)	-10.0%
Average Price	\$240,100 *	\$101,900	(\$138,200)	-57.6%
Ave. Days on Mkt.	394	315	(79)	-20.1%
COMMERCIAL				
# Units	2	0	(2)	-100.0%
\$ Volume	\$535,000	\$0	(\$535,000)	-100.0%
TOTAL - ALL CATEGORIES				
# Units	170	287	117	68.8%
\$ Volume	\$52,414,000	\$88,052,700	\$35,638,700	68.0%

Data excl. Angel Fire and other areas in the Taos MLS not considered in the main Taos market.

Source: Taos County Board of Realtors. Based on data in the MLS system as of June 25, 2021.

The data are believed to be accurate, but are not guaranteed.